


DARE TO DREAM

FY 2013-2014 Annual Report

Our mission is to serve people with intellectual and developmental disabilities by promoting self-determination, dignity and quality of life.

SUPPORTING INDIVIDUALS IN SAN FRANCISCO, MARIN AND SAN MATEO COUNTIES FOR 63 YEARS



The Arc

San Francisco

For people with intellectual and developmental disabilities

www.thearcsf.org

Donate givearcsf.org

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thearcsf.org

The 13th Annual Arc Angel Breakfast

Thursday, October 23, 2014

Where: Julia Morgan Ballroom 465 California St., SF, CA 94104

Time: 8:00am Breakfast: 8:30-10:00am Program

Info: Marti Sullivan (415) 255-7200 x119
msullivan@thearcsf.org

To RSVP or sponsor this event:
arcangetbreakfast2014.eventbrite.com

"Join us to share our achievements and celebrate our bright future on October 23, 2014."
—Jenny



When we work together, nothing can stop us.



RETURN SERVICE REQUESTED

Thank you for your support in FY 2013-2014

You Make a Difference

Your donations during this past fiscal year (July 1, 2013-June 30, 2014) made a real difference in the lives of our clients, empowering those we serve to reach their highest potential. We thank the following donors who made gifts or pledge payments of \$250 or more to support the vital work of The Arc San Francisco.

~ KEY ~

Arc Angels (\$)
The Arc Angel Society is comprised of Angels who make gifts or multi-year pledges of \$5,000. These leadership donors support the mission and vision of The Arc, helping to transform the lives of those we serve. We are pleased to identify our Arc Angels in the following lists with this \$ designation.

Tributes in Honor or in Memory (H)
These donors kindly made contributions to The Arc in honor or in memory of a Tributee.

Heart of The Arc Society
Planned gifts from our legacy donors ensure a secure future for those we serve.

Shelley Gottlieb
Valerie Long †
Dorothy and Joseph Miles
LaVey and Brandt (†) Norquist
Honorable Justin Rockwell
Lawrence Rosenberg †
Walter Slater †
† Deceased

Individual Major Donors
Thank you to these generous individuals whose support creates more opportunities for our clients.

\$25,000 - \$50,000
Anonymous
Gerald Coletti H
Walter Slater †

\$10,000 - \$24,999

Bruce Francis \$
John and Marcia Goldman H
Kacy Gott \$
Dick and Nancy Hoedt \$
Catherine & Sam Humphreys \$
Brian & Allison Jacobs \$
Michel Kapulica and
Elizabeth Brogna \$
Peter and Deborah Magowan \$

\$5,000 - \$9,999

Courtney Broadus &
Christian Meyers \$
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Sam & Juliet Fleischmann \$
Richard & Mona Lessing Harroch \$
Frank & Lenore Heffernan \$
Sejo Jahic \$
Nancy Kato \$
Christopher Lien \$
Timothy Lynn & Gary Sullivan \$
Walter & Cynthia Mellon Miller \$
Mary Pecka \$
Margaret Rosegay & Steve Platek \$
Daniel Straus & Darlene DeMason \$
Connie and Eric Tabas \$
Mr. & Mrs. Frank Van Veenendaal \$

Individual Valued Donors

These donors make our work possible with contributions that empower our clients every day.

\$2,500 - \$4,999

Dale Ault
Matthew & Amy Berler \$
David Carney
Paula Champagne \$
Hardy Chan
Jenny & Danny Cheng \$
Dale Crandall
Audrey Fucilla Carlson
Terrance Gill
Stuart Gray & Judy Fontaine
Rodney Grebe \$
Dieter Schmalzing &
Benedicte Lebreton
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Thomas & Mary Sullivan
Loren & Barbara Wilson

\$1,000 - \$2,999
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Andrea Moore
Matt Moore
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Pamela O'Rourke Larin
Regina Phelps

\$250 - \$499
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Ryan Aull
Candace Barkdoll
Jace Bartholoma
J.D. Bergeron
Michael Bernick
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Patricia Cullinan &
William Fortington
Curtis & Carolyn Polikoff
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Dale Randall
Veronica Reed H
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Michele Sahl
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Victoria Terheyden
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Mae Tise
Sergio Vasquez
Scott Ward
Stacey Wexler
Andreas Willaush
Larissa Wojciechowski
Franz Wolf
Kari Wolff
William Wong
Betty Yee \$
Clay & Leslie Young
Monika & George Yungert
Michelle Zauss \$
Peter Zawistanski

Corporate Circle
Members are companies who contribute \$2,500 or more to sustain and improve our services.

Circle of Inclusion
\$25,000+
AT&T California

Circle of Empowerment
\$15,000+
Union Bank
Wells Fargo Foundation
Salesforce.com Foundation
State Street Global Advisors

Circle of Dignity
\$10,000-\$14,999
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Metrose Horticultural Training
Center, Inc.
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Fenwick & West
Hanson Bridgett LLP
Osterweis Capital Management
PG&E
Rocket Fuel
Zendesk

Circle of Community
\$2,500 - \$4,999
Deloitte
Fuzebox
Gallina LLP
Kixeye
San Francisco Giants

Corporate Donors
Our corporate partners invest in our clients' success, changing lives and building awareness in the business and wider community.

\$1,000 - \$2,499
AT&T Employee Giving United Way
Bank of America United Way
Car Program LLC
Commercial Building Interiors
Costco Wholesale
DH Insurance Services Inc.
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Echo Technology Solutions
EIS
Grosvenor Properties
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Capital One Services
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Falletti & Baldocchi Finer Food Inc.
New York Life Insurance Company
San Francisco Opera Orchestra H

\$250 - \$499
Kohlberg Kravis Roberts & Co.
Pets Jets

Foundations
We gratefully acknowledge the support of our foundation partners who advance our mission.

\$10,000 - \$100,000
The California Wellness Foundation
The Carl Gellert & Celia Berta
Gellert Foundation
The George H. Sandy Foundation
Jewish Community Federation
Kaiser Permanente Foundation
Margaret E. Haas Fund of the
Marin Community Foundation
Mayor's Office of Housing
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\$5,000 - \$9,999
ArH Moore Fund of the Tides Foundation
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of Matson Navigation
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Arc Staff Campaign
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Jacy Cohen
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Valerie Gold
Terry Goodwin
Gayane Harutyunyan
Kelsey Hermann
Ann Jackson
Meredith Manning
Glenn Motola
Mike Ryan
Charles Slocumb
Marti Sullivan
Eliana Telles

89¢ of every dollar donated directly benefits client services.



Kirsten Mellor

A year of transformation

Dear Friends of The Arc,

The Arc has had a remarkable year highlighted by many new milestones and goals achieved. As the needs and aspirations of our clients continued to grow, I am proud of our expanded programs and services that are not only addressing daily needs, but also raising the bar on expectations for the future.

From the launch of our new continuing education curriculum to our increased employment placements, we are preparing those we serve for a bright future that is full of new choices and possibilities.

I want to thank our donors, volunteers and corporate partners who believe in our dream of creating new paths to success. We could not have moved forward without your support, and I am extremely grateful for your generous contributions which we are pleased to list here.

I also want to thank our dedicated staff and board of directors for their continued dedication, advocacy and support of The Arc's mission to empower individuals with developmental disabilities to achieve their highest potential.

Serving this organization has been an enormous honor and I look forward to another milestone year of achievement and inspiration.

With sincere appreciation,

Kirsten N. Mellor

Kirsten N. Mellor
Chair, Board of Directors

Donate

givearcssf.org

CLIENT ENROLLMENT

FY 2013-2014

702

San Francisco, Marin & San Mateo Counties



Female 47% Male 53%

FY 2012-2013

628

SF



POPULATION

SAN MATEO

FAQ:

DEVELOPMENTAL DISABILITY

Developmental disability refers to a lifelong disability attributable to cognitive, neurological or other impairments manifested before the age of 18. Autism Spectrum Disorder, Down syndrome, epilepsy and cerebral palsy are examples.

EMPLOYMENT

FY 2013-2014

246

FY 2012-2013

198

CLIENTS EMPLOYED

+24% Increase in clients employed

New employers: 15

Total employers: 96

EARNED TAXABLE INCOME

\$2.25 MILLION



FACTS

Working clients of The Arc:

- Pay taxes and broaden the tax base
- Promote diversity in the workplace
- Have a lower rate of absenteeism
- Provide less turnover in hard-to-fill positions

NEW PLACEMENTS

2013 27

2014 48

Will, a former intern at PG&E, takes a break from his rounds in Office Services at Facebook.

CONTINUING ED.



"The Arc gives me the support I need so that I can learn and grow—and achieve my goals and dreams."

Jen, Project SEARCH intern at PG&E

From **life skills-building** to **careers**, The Arc's **continued learning programs** provide academic, vocational and life enrichment **options** that can evolve as needs change **throughout the lifespan**.

2014 MILESTONES

INTERNSHIP GRADS: 7 (at PG&E)

INTERNSHIP GRADS PLACED in JOBS: 6

CITY COLLEGE GRAD: 1 (Early Childhood Ed.)

ARC ALLIES CLIENT-MENTOR PROGRAM GRADS: 14

NEW JOB-READINESS CLASSES: 5

90 students like Nina (r.) took advantage of expanded job prep classes including Portfolio Development, Vocational Assessment and Job Exploration classes like Pet/Kennel Care, Office Support, Early Childhood Ed., and more).



YEAR 1 90

CONTINUING ED. STUDENTS

HEALTH & WELLNESS

FY 2013-2014

CLIENTS SUPPORTED

107

FY 2012-2013

90



Health Advocates assist with:

- Timely Health Screenings
- Dr. Appointments and Communication
- Rx Management
- Nutrition & Fitness

6,645 hours

HEALTH CARE COORDINATION

318

INTERVENTIONS

\$753,000

COSTS SAVED IN E.R. VISITS



Pat at her Wellness Screening

FY 2013-2014

48 clients

FY 2012-2013: 53 Seniors

SENIORS PROGRAM

48 seniors stayed active and engaged at our SF Bay Street Senior Center.

FY 2013-2014

70 clients

FY 2012-2013: 75 Clients

RESIDENTIAL SERVICES

70 clients received support to live as independently as possible in the community.

"FRIENDS LIKE ME" PROGRAM

WEEKLY GAME NIGHTS + THEATRE WORKSHOP	FY 2013-2014	FY 2012-2013	Increase
Number of Participants (avg.)	60	30	100%



RECREATION & ART

	Participants (avg.)
NEW MONTHLY "SECOND SATURDAY" ACTIVITIES Zumba, Anti-Bullying Classes, Art & Cooking Groups	55
NEW MONTHLY EXCURSIONS Ball-games, hikes, museums	30
Art Studio Sales by Artists from The Arc	\$3,120

VOLUNTEERS

803 volunteer hours

Regular volunteers: 35
PULSE of The Arc and Special Event volunteers: 40
Corporate and Group volunteers: 210

Phil from Charles Schwab (l.) and Clifford at "Friends Like Me" Game Night.

REVENUE & SUPPORT

Total: \$9,620,318 (net)

Contracts & Private Pay
\$495,712 (5%)

Contributions
\$1,106,641 (12%)

EXPENSES

Total: \$9,982,041

Development
\$410,523 (4%)

Administration
\$698,472 (7%)

Rent/Other Income
\$316,406 (3%)

STATEMENT OF ACTIVITIES

FY 2013-2014*

State & Federal Funding
\$7,701,559 (80%)

Program Services
\$8,873,046 (89%)

*unaudited figures
Expansion and merger exploration costs impacted The Arc's resources and precluded the balanced budget we had anticipated. While no services for clients were affected, we have taken strategic steps to ensure we complete the next fiscal year in a positive position. The complete 2013-2014 audited Financial Statements for The Arc San Francisco will be available online at www.thearcssf.org, or contact us at (415) 255-7200.