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For people with intellectual and developmental disabilities 2an Francisco



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2an Francisco October 23, 2014." JYA 94T and celebrate our bright future on "Join us to share our achievements arcangelbreakfast2014.eventbrite.com To RSVP or sponsor this event: msullivan@thearcst.org Info: Marti Sullivan (415) 255-7200 x119 Time: 8:00am Breakfast; 8:30-10:00am Program Where: Julia Morgan Ballroom 465 California St., SF, CA 94104 Thursday, October 23, 2014



The 13th Annual Arc Angel Breakfast

When we work together, nothing can stop us. The Future's So Bright

Thank you for your support in FY 2013-2014

You Make a Differe Your donations during this past fiscal year (July 1, 2013-June 30, 2014) made a real difference in the lives of our potential. We thank the following donors who made gifts or pledge payments of \$250 or more to support the vital work of The Arc San Francisco

or in memory of a Tributee.

Planned gifts from our legacy donors ensure a secure future for those we serve

Shelley Gottlieb Valerie Long † Dorothy and Joseph Miles LaVey and Brandt (†) Norquist Honorable Justin Rockwell Lawrence Rose Walter Slater †

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Thank you to these generous individuals whose support creates

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> These donors make our work possible with contributions that empower our clients every day

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**Foundations** We gratefully acknowledge the support of our foundation partners who advance our mission

\$10,000 - \$100,000 The California Wellness Foundation The Carl Gellert & Celia Berta Gellert Foundatio Margaret E. Haas Fund of the Marin Community Foundation Mayor's Office of Ho

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of every dollar donated directly benefits alicate directly benefits client services.

**POPULATION** 

CONTINUING ED.



Kirsten Mellor

## A year of transformation

Dear Friends of The Arc,

The Arc has had a remarkable year highlighted by many new milestones and goals achieved. As the needs and aspirations of our clients continued to grow, I am proud of our expanded programs and services that are not only addressing daily needs, but also raising the bar on expectations for the future.

From the launch of our new continuing education curriculum to our increased employment placements, we are preparing those we serve for a bright future that is full of new choices and possibilities.

I want to thank our donors, volunteers and corporate partners who believe in our dream of creating new paths to success. We could not have moved forward without your support, and I am extremely grateful for your generous contributions which we are pleased to list here.

I also want to thank our dedicated staff and board of directors for their continued dedication, advocacy and support of The Arc's mission to empower individuals with developmental disabilities to achieve their highest potential.

Serving this organization has been an enormous honor and I look forward to another milestone year of achievement and inspiration. With sincere appreciation,

wt Nyelle Kirsten N. Mellor Chair, Board of Directors

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CLIENT **ENROLLMENT** FY 2013-2014

FY 2012-2013

AGES SERVED 18-89

**AGE RANGES** 

18-35 years

36-54

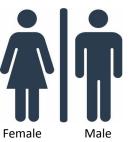
55+

304

232

166

San Francisco, Marin & San Mateo Counties



47% **53%** 

# **DEVELOPMENTAL DISABILITY**

Developmental disability refers to a lifelong disability attributable to cognitive, neurological or other impairments manifested before the age of 18. Autism Spectrum Disorder, Down syndrome, epilepsy and cerebral palsy are examples.



ebook

**EMPLOYMENT** 

FY 2012-2013

**CLIENTS EMPLOYED** 

+24% Increase in clients employed

New employers: 15

Total employers: 96

**EARNED TAXABLE INCOME** \$2.25 MILLION



Working clients of The Arc:

- Pay taxes and broaden the tax base • Promote diversity in the workplace
- Have a lower rate of absenteeism Provide less turnover in hard-to-fill positions

"The Arc gives me the support I need so that I can learn and grow—and achieve my goals and dreams."

Jen, Project SEARCH intern at PG&E

From life skills-building to careers, The Arc's continued learning programs provide academic, vocational and life enrichment options that can evolve as needs change throughout the lifespan.

**2014 MILESTONES** 

**INTERNSHIP GRADS: 7** (at PG&E)

INTERNSHIP GRADS PLACED in JOBS: 6

CITY COLLEGE GRAD: 1 (Early Childhood Ed.)

**ARC ALLIES CLIENT-MENTOR** PROGRAM GRADS: 14

**NEW JOB-READINESS CLASSES: 5** 

90 students like Nina (r.) took advantage of expanded job prep classes including Portfolio Development, Vocational Assessment and Job Exploration classes like Pet/Kennel Care, Office Support, Early Childhood Ed., and more).



### **HEALTH & WELLNESS**

Will, a former intern at PG&E,

Office Services at Facebook.

takes a break from his rounds in

**CLIENTS SUPPORTED** 

FY 2013-2014

FY 2012-2013

**6.645** hours

\$753,000

**INTERVENTIONS** 

**COSTS SAVED IN E.R. VISITS** 



FY 2013-2014 clients

FY 2013-2014

clients

**SENIORS PROGRAM** 

48 seniors stayed active and engaged at our SF Bay Street Senior Center.

FY 2012-2013: 75 Clients

FY 2012-2013: 53 Seniors

# RESIDENTIAL SERVICES

70 clients received support to live as independently as possible in the community.

WEEKLY GAME NIGHTS +

THEATRE WORKSHOP

Participants (avg.)

Number of

### **Health Advocates assist with:**

- Timely Health Screenings
- Dr. Appointments and Communication

FY 2012-

2013

Increase

100%

- Rx Management
- Nutrition & Fitness

"FRIENDS LIKE ME" PROGRAM

FY 2013-

2014

Participants (avg.) **NEW MONTHLY "SECOND SATURDAY" ACTIVITIES** Zumba, Anti-Bullying Classes, Art & Cooking Groups

**NEW** MONTHLY EXCURSIONS Ball-games, hikes, museums 30

Art Studio Sales by Artists from The Arc \$3,120



volunteer

**Regular volunteers: 35 PULSE of The Arc and Special Event volunteers: 40 Corporate and Group volunteers: 210** 

Phil from Charles Schwab (I.) and Clifford at "Friends Like Me" Game Night.

# **REVENUE & SUPPORT**

Total: \$9,620,318 (net)

Contracts & Private Pay \$495,712 (5%)

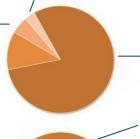
Contributions \$1,106,641 (12%)

### **EXPENSES**

Total: \$9,982,041

Development \$410,523 (4%)

Administration \$698,472 (7%)



Rent/Other Income

\$316,406 (3%)

### STATEMENT OF **ACTIVITIES**

FY 2013-2014\*

State & Federal Funding \$7,701,559 (80%)

**Program Services** 

\$8,873,046 (89%)

Expansion and merger exploration costs impacted The Arc's resources and precluded the balanced budget we had anticipated. While no services for clients were affected, we have taken strategic steps to ensure we complete the next fiscal year in a positive position. The complete 2013-2014 audited Financial Statements for The Arc San Francisco will be available online at www.thearcsf.org, or contact us at (415) 255-7200.