Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury

Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2018 calendar year, or tax year beginning JUL 1, 2018 and ending JUN 30, 2019

Open to Public Inspection

<b>B</b> c	heck if pplicabl	C Name of organization		D Employer identif	ication number
	Addre chang	THE ARC SAN FRANCISCO			
	Name chang	e Doing business as		94-1	415287
	Initial   return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		
	Final return termin				-255-7200
_	ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	17,069,398.
	Amen	SAN FRANCISCO, CA 94103		H(a) Is this a group	
	Applic tion pendi	F Name and address of principal officer: KKIBIEN FEDERSEN		for subordinate	
		1500 HOWARD STREET, SAN FRANCISCO, CA		H(b) Are all subordinates	
		empt status: $\boxed{\mathbf{X}}$ 501(c)(3) $\boxed{}$ 501(c) ( ) $\boxed{}$ (insert no.) $\boxed{}$ 4947(a)(1)	or 52	7 If "No," attach a	a list. (see instructions)
		te: ► WWW.THEARCSF.ORG		H(c) Group exemption	
		organization: X Corporation Trust Association Other	<b>L</b> Year	r of formation: $1951$	M State of legal domicile: CA
Pa	rt I	Summary			
ě	1	Briefly describe the organization's mission or most significant activities: THE	ARC S	AN FRANCISCO	) IS A
Governance	l .	LEARNING AND ACHIEVEMENT CENTER FOR ADUL			
ern	2	Check this box  if the organization discontinued its operations or dispo	sed of mor	re than 25% of its net a	
Š				<u>3</u>	14
	l	Number of independent voting members of the governing body (Part VI, line 1b)			14
ies		Total number of individuals employed in calendar year 2018 (Part V, line 2a)			283
Activities &		Total number of volunteers (estimate if necessary)			400
Act		Total unrelated business revenue from Part VIII, column (C), line 12			
	b	Net unrelated business taxable income from Form 990-T, line 38		7b	0.
				Prior Year	Current Year
ě		Contributions and grants (Part VIII, line 1h)		9,739,619.	
ē	l	Program service revenue (Part VIII, line 2g)		854,534.	
Revenue		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		267,258.	
_	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		343,516.	
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		11,204,927.	<del></del>
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	1
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		9,378,503.	
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)  441,7	<u></u>	0.	0.
χ̈				0.050.000	1 550 010
ш	l	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,053,280.	
	l	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	_	11,431,783.	
. (0		Revenue less expenses. Subtract line 18 from line 12		-226,856.	
Net Assets or Fund Balances			<u> </u>	eginning of Current Year	
sset	20	Total assets (Part X, line 16)		11,532,414.	
et nd I	21	Total liabilities (Part X, line 26)	·····	4,547,519.	
		Net assets or fund balances. Subtract line 21 from line 20		6,984,895.	9,012,539.
	ırt II	Signature Block			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	•	Ilties of perjury, I declare that I have examined this return, including accompanying schedule		•	ny knowledge and belief, it is
true,	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of wl	nich prepare	er nas any knowledge.	
٠.		Signature of officer		l Date	
Sigi		KRISTEN PEDERSEN, INTERIM EXECUTIVE D	TD₽₽₩		
Her	е	Type or print name and title	IKECI	OK	
			Г	Date Check	II PTIN
Paid	ı	Print/Type preparer's name Preparer's signature TRACY TEALE TRACY TEALE		07/11/20 if self-emplo	
	arer	Firm's name RINA ACCOUNTANCY LLP	ľ	Firm's EIN	84-1980623
	Only	Firm's address 150 POST STREET, STE 200		I IIIII S EIIV	<u> </u>
<b>5</b> 50	July	SAN FRANCISCO, CA 94108		Phone no ( A	115)777-4488
Mar	the II	RS discuss this return with the preparer shown above? (see instructions)		I Holle Ho. ( 3	X Yes No

Pa	Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	THE MISSION OF THE ARC SAN FRANCISCO IS TO TRANSFORM THE LIVES OF ADULTS WITH DEVELOPMENTAL DISABILITIES BY ADVANCING LIFELONG LEARNING,
	PERSONAL ACHIEVEMENT, AND INDEPENDENCE.
	Did the averagination and adults are simplificant and average and in a device the average had been as the
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes X No
•	If "Yes," describe these new services on Schedule O.  Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No
3	3, 3, 3, 1, 3,
4	If "Yes," describe these changes on Schedule O.  Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
4	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
4-	revenue, if any, for each program service reported.  (Code:) (Expenses \$7,594,337. including grants of \$) (Revenue \$\$
4a	(Code: ) (Expenses \$ 7,594,337. including grants of \$ ) (Revenue \$ 472,253.)  LEARNING & EMPLOYMENT SERVICES:
	OUR COMPREHENSIVE COMMUNITY SERVICES 1:4 PROGRAMS (CCS1:4, CCS-SAN
	MATEO, CCS-MARIN) PROVIDE A COMPLETELY INDIVIDUALIZED PROGRAM FOR EACH
	PARTICIPANT COMBINING WORKFORCE IMMERSION INTERNSHIPS, PAID WORK,
	VOLUNTEER OPPORTUNITIES, COMMUNITY COLLEGE COURSES, AND RECREATIONAL
	ACTIVITIES. CLIENTS IN CCS ARE EMPLOYEES, STUDENTS, VOLUNTEERS, AND
	MICRO-ENTERPRISE OWNERS. ACCOMPLISHMENTS IN FY18-19 INCLUDE:
	* 363 PARTICIPANTS INDIVIDUALS IN WORKFORCE PREP PROGRAMING AND PAID
	EMPLOYMENT
	* 88 NEW PLACEMENTS 17% OF PLACEMENTS WERE PROMOTIONS OR UPGRADES
	* 369 ARC CLIENTS PARTICIPATED IN CONTINUING EDUCATION PROGRAMS AND
	WORKSHOPS
4b	(Code:) (Expenses \$1, 320, 843 •including grants of \$) (Revenue \$346, 305 • )
7.0	RESIDENTIAL SERVICES:
	OUR INDEPENDENT LIVING SERVICES (ILS) AND SUPPORTED LIVING SERVICES
	(SLS) PROGRAMS PROVIDE INDIVIDUALIZED INDEPENDENT LIVING SKILLS
	TRAINING AND SUPPORT TO CLIENTS IN THEIR OWN HOMES THEREBY HELPING THEM
	LIVE INDEPENDENTLY IN THEIR LOCAL COMMUNITIES. ACCOMPLISHMENTS INCLUDE:
	* 62 ARC CLIENTS WERE PROVIDED WITH SUPPORT TO LIVE INDEPENDENTLY IN
	THE COMMUNITY
	* CLIENTS RECEIVED TRAINING IN PERSONAL BANKING, BILL PAYING, FOOD
	SHOPPING, HEALTHY MEAL PREPARATION, AND PERSONAL CARE
	* CLIENTS RECEIVED ONGOING SUPPORT IN HOW TO BE A RESPONSIBLE,
	RELIABLE ROOMMATE AND/OR TENANT
	OUR ARC APARTMENTS AND ARC MERCY COMMUNITY FACILITIES PROVIDE A TOTAL
4c	(Code:) (Expenses \$1,529,575 • including grants of \$) (Revenue \$)
	HEALTH & WELLNESS SERVICES:
	OUR WELLNESS PROGRAM PROVIDES CLIENTS WITH THE TOOLS AND SUPPORTS
	NECESSARY TO NAVIGATE THE HEALTH CARE SYSTEM, COORDINATES THEIR CARE
	AMONG VARIOUS PROVIDERS, AND INSTRUCTS THEM ON HEALTHY BEHAVIORS TO
	ENSURE HEALTHY OUTCOMES. OUR SENIOR DAY PROGRAM PROVIDES VARIOUS
	ON-SITE AND COMMUNITY-BASED ACTIVITIES TO SENIORS TO KEEP THEM ENGAGED
	AND ACTIVE. ACCOMPLISHMENTS INCLUDE:
	* 145 CLIENTS SUPPORTED BY HEALTH ADVOCATES
	* 15,990 HOURS OF HEALTH CARE COORDINATION PROVIDED
	* 1,818 INTERVENTIONS PREVENTING COSTLY EMERGENCY ROOM VISITS
	* 33 SENIORS ENGAGED IN 45+ CLASSES AND ACTIVITIES ON-SITE AND IN THE
	COMMUNITY
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
<u>4e</u>	Total program service expenses ► 10,444,755.
	Form <b>990</b> (2018)

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# Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		х	
0	If "Yes," complete Schedule A	2	X	
2 3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for		21	
3		3		x
4	public office? If "Yes," complete Schedule C, Part I  Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	3		
7	during the tax year? If "Yes," complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			<del></del>
J	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			X
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			<del></del>
Ū	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
Ū	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	х	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	110		
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		х
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			l
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			3.7
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	4.	Х	
10	1c and 8a? If "Yes," complete Schedule G, Part II	18	Λ	<del>                                     </del>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	40		x
20a	complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	19 20a		X
20a b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a 20b		<del></del>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	_00		
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		х

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# Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27	Х	
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			٦,
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			<b>.</b>
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			x
20	Schedule N, Part II  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33	"			x
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33		25
34	Part V, line 1	34	х	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
-	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	<u> </u>	Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O  **T V Statements Regarding Other IRS Filings and Tax Compliance	38	Х	
Pai				
	Check if Schedule O contains a response or note to any line in this Part V			Ш
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		w	
	(gambling) winnings to prize winners?	1c	X	<u> </u>

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# Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 283			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns		2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	3)			٠,,
	-		3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	• •			X
	financial account in a foreign country (such as a bank account, securities account, or other financial a	account)?	4a		Δ.
D	If "Yes," enter the name of the foreign country:	and (FDAD)			
50	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	·	Eo.		Х
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa		5a 5b		X
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the		30		
ou	any contributions that were not tax deductible as charitable contributions?		6a		x
b	If "Yes," did the organization include with every solicitation an express statement that such contribut				
	were not tax deductible?	-	6b		
7	Organizations that may receive deductible contributions under section 170(c).				
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices provided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was				
	to file Form 8282?		7с		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of	ontract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control	act?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo	orm 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the			
_			8		
9	Sponsoring organizations maintaining donor advised funds.		_		
а			9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:	100			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a 10b			
11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter:	100			
	Gross income from members or shareholders	11a			
	Gross income from other sources (Do not net amounts due or paid to other sources against	110			
~	amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the				
	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
14a	· · · · · · · · · · · · · · · · · · ·		14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune				
	excess parachute payment(s) during the year?		15		X
	If "Yes," see instructions and file Form 4720, Schedule N.				77
16	Is the organization an educational institution subject to the section 4968 excise tax on net investmen	t income?	16		X
	If "Yes," complete Form 4720, Schedule O.		Farm	990	(0040)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					Λ			
Sec	tion A. Governing Body and Management								
		1 1 .			Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year	1a .	14						
	If there are material differences in voting rights among members of the governing body, or if the governing								
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.								
b	Enter the number of voting members included in line 1a, above, who are independent	1b	14						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationsh	p with any other							
	officer, director, trustee, or key employee?			2		X			
3	Did the organization delegate control over management duties customarily performed by or under the	ne direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?			3		Х			
4	Did the organization make any significant changes to its governing documents since the prior Form			4		Х			
5	Did the organization become aware during the year of a significant diversion of the organization's as			5		Х			
6									
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a		···	6					
	more members of the governing body?		١.	7a	Х				
h	Are any governance decisions of the organization reserved to (or subject to approval by) members,		···	, a					
b			١.	7b	х				
0	persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the ye		-'	7.0	21				
8				0.	Х				
а	The governing body?			8a	X				
b	Each committee with authority to act on behalf of the governing body?		<u>├</u> ³	8b	Λ				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real			_		v			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		X			
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal F	evenue Code.)							
			_		Yes	No			
	Did the organization have local chapters, branches, or affiliates?		1	I0a		X			
b	If "Yes," did the organization have written policies and procedures governing the activities of such of								
	and branches to ensure their operations are consistent with the organization's exempt purposes? $$		1	l0b					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo	ly before filing the form	? <b>_1</b>	I1a	Х				
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.								
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		1	I2a	X				
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	e to conflicts?	1	l2b	X				
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y	'es," describe							
	in Schedule O how this was done		1	I2c	Х				
13	Did the organization have a written whistleblower policy?			13	X				
14	Did the organization have a written document retention and destruction policy?		🗔	14	Х				
15	Did the process for determining compensation of the following persons include a review and approv								
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?								
а	The organization's CEO, Executive Director, or top management official		_ 1	I5a	Х				
	Other officers or key employees of the organization			15b	Х				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).								
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment with a							
-	taxable entity during the year?		1	l6a		Х			
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate		F						
~	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of the organizati								
			1	16b					
Sec	exempt status with respect to such arrangements?tion C. Disclosure		<u>  '</u>						
17	List the states with which a copy of this Form 990 is required to be filed ▶CA								
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, a	nd 990-T (Section 501/a	)(3)~ 4	only	availa	hle			
10	for public inspection. Indicate how you made these available. Check all that apply.	10 100 1 (OSCHOII 30 I)	,(U)S (	orny)	avalla	ıDI <del>C</del>			
		in Schodula (1)							
40	· · ·	in Schedule O)		:. <u>.</u> -	-:-!				
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, co	ornilict of interest policy,	and fi	ınano	cial				
00	statements available to the public during the tax year.								
20	State the name, address, and telephone number of the person who possesses the organization's bo	ooks and records							
	N. BAZELEY - 415-255-7200								
	1500 HOWARD STREET, SAN FRANCISCO, CA 94103								

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

oxdet Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per week	box	not c	ss pe	ition more rson	than is bot	h an	(D) Reportable compensation	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) ELLEN HANSCOM	2.00								0	
DIRECTOR & CHAIR	0.00	Х		Х				0.	0.	0.
(2) GLORIA LOUIE	2.00	,,		,,					0	0
DIRECTOR & VICE CHAIR	2 00	Х		Х				0.	0.	0.
(3) MEG ROSEGAY	2.00			\ <sub>V</sub>					0.	0
DIRECTOR & SECRETARY	1.00	Х		Х				0.	0.	0.
(4) COURTNEY BROADUS	1.00	x						0.	0.	0.
DIRECTOR & AT-LARGE (5) JOHN BEELER	1.00	Δ						0.	0.	<u> </u>
DIRECTOR	1.00	X						0.	0.	0.
(6) DAVID CARVEL	1.00	Δ						0.	0.	<u> </u>
DIRECTOR	1.00	Х						0.	0.	0.
(7) CAROLYN DEVOTO SALCIDO	1.00	25						0.	0.	
DIRECTOR	1.00	x						0.	0.	0.
(8) BRUCE FRANCIS	1.00							0.	•	
DIRECTOR		x						0.	0.	0.
(9) SEJO JAHIC	1.00									
DIRECTOR		х						0.	0.	0.
(10) LEAH VAN DER MEI	1.00									
DIRECTOR		Х						0.	0.	0.
(11) MICHEL KAPULICA	1.00									
DIRECTOR		Х						0.	0.	0.
(12) JANE STEINER	1.00									
DIRECTOR		Х						0.	0.	0.
(13) GREG VOGEL	1.00									
DIRECTOR		Х						0.	0.	0.
(14) GLADYS RODRIGUEZ	1.00									
DIRECTOR		Х						0.	0.	0.
(15) MATTHEW TARVER-WAHLQUIST(START	40.00								_	
CHIEF EXECUTIVE OFFICER				Х				69,304.	0.	7,205.
(16) CONNIE TABAS (END 8/2018)	40.00							4.5 00-		202
INTERIM CEO	40.00			Х				147,235.	0.	323.
(17) JONATHAN ZIMMAN	40.00	-						100 000		10 000
CHIEF FINANCIAL & ADMINISTRATIVE OFF				X				183,830.	0.	12,960.

832007 12-31-18

161111666 (2616)												490 -
Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, an	d Hi	ghe	st C	ompensated Employe	es (continued)			
(A)	(B)				<u>C)</u>			(D)	(E)		(F)	
Name and title	Average	١,,		Pos	itior	١		Reportable	Reportable	E	stimate	ed
	hours per	box	, unle	ss pe	rson	than is bot	h an	compensation	compensation	ar	mount	of
	week	offic	cer ar	nd a d	lirecto	or/trus	tee)	from	from related		other	
	(list any	ector						the	organizations		npensa	
	hours for related	or dir	æ			ated		organization	(W-2/1099-MISC)		rom th	
	organizations	ustee	truste		a)	suadı		(W-2/1099-MISC)		_ ~	ganizat ıd relat	
	below	ual tr	ional		ploye	t con	L				anizati	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			l	arnzati	0110
(18) MARTHA SULLIVAN	40.00	=	=	0		Τ 0	т-					
CHIEF DEVELOPMENT OFFICER		1			Х			176,203.	0.	1	2,7	91.
(19) JOANNE ROLLE	40.00							,				
CHIEF OF PROGRAM OUTCOMES & COMPLIAN		1				Х		124,906.	0.	2	0,5	88.
(20) JENNIFER DRESEN	40.00											
CHIEF OF HEALTH & HOUSING PROGRAMS						Х		103,927.	0.	1	8,0	16.
(21) KRISTEN HICKEY PEDERSEN	40.00											
CHIEF OF EDUCATION & WORKFORCE INCLU						Х		111,033.	0.		2,6	26.
(22) MARIANNE RELLING(START 3/2018)	40.00					l		400 405			_	
DIRECTOR OF HUMAN RESOURCES						Х		109,135.	0.		9	02.
		-										
		ł										
_												
1b Sub-total								1,025,573.	0.	7	5,4	11.
c Total from continuation sheets to Part VI								0.	0.		<del>- , -</del>	0.
d Total (add lines 1b and 1c)								1,025,573.	0.	7	5,4	11.
Total number of individuals (including but n							_		0.000 of reportable		- / -	
compensation from the organization	or miniou to th	1000		Ju u		o,	10 10		,,ooo or reportable			7
											Yes	No
3 Did the organization list any <b>former</b> officer,	director, or tru	uste	e, ke	ey er	nplo	yee	, or h	nighest compensated e	mployee on			
line 1a? If "Yes," complete Schedule J for s										3		Х
4 For any individual listed on line 1a, is the su	ım of reportab											
and related organizations greater than \$150	0,000? If "Yes,	" co	mple	ete S	Sche	edule	e J f	or such individual		4	Х	
5 Did any person listed on line 1a receive or a	accrue compe	nsat	ion f	from	any	unr/	elate	ed organization or indiv	idual for services			
rendered to the organization? If "Yes," com	plete Schedul	e J f	or s	uch	pers	son .				5		X
Section B. Independent Contractors												
1 Complete this table for your five highest co	•	•								sation	from	
the organization. Report compensation for	the calendar y	ear (	endi	ng v	vith	or w	ithin	the organization's tax	year.			

the organization. Report compensation for the calendar year ending with or within the organization's tax year.									
(A)	(B)	(C)							
Name and business address	Description of services	Compensation							
ECHO TECHNOLOGY SOLUTIONS, LLC									
DEPT LA 2228, PASADENA, CA 91185-2228	IT CONSULTANT	179,250.							
2 Total number of independent contractors (including but not limited to those lister	d above) who received more than								

Form **990** (2018)

\$100,000 of compensation from the organization

Form	1990	(2018) THE A	ARC SAN F	RANCISCO			94-1415	0
Pa	rt VII	II Statement of Rever	nue					
		Check if Schedule O cont	ains a response	or note to any lin				. <u></u>
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
nts nts	1 a	Federated campaigns	1a					
ìrar our		Membership dues						
s, G Am		Fundraising events						
3ift Iar,		Related organizations						
imil		Government grants (contribut		198,510.				
tion r S		All other contributions, gifts, gran						
ibu		similar amounts not included abo	ve 1f	9,733,279.				
Contributions, Gifts, Grants and Other Similar Amounts	g	Noncash contributions included in lines	1a-1f: \$					
<u>a C</u>	h	Total. Add lines 1a-1f		<b>&gt;</b>	9,931,789.			
				<b>Business Code</b>				
e	2 a	CONTRACTS REVENUES		561300	435,214.	435,214.		
ervi Ie	b	RENTAL INCOME		532000	307,305.	307,305.		
Program Service Revenue	С							
	d	l						
	е	·						
	f All other program service revenue							
	g	Total. Add lines 2a-2f		<b></b>	742,519.			
	3	Investment income (including	•	<i>'</i>				
		other similar amounts)		▶	100,575.			100,575.
	4	Income from investment of tax						
	5	Royalties						
	_	_	(i) Real	(ii) Personal				
		Gross rents						
		Less: rental expenses						
		Rental income or (loss)						
		Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	3,648,303	2,199,177.				
	D	Less: cost or other basis	3,457,223,	46,846.				
	_	and sales expenses						
		Gain or (loss)	131,000		2,343,411.			2,343,411.
		Net gain or (loss)	a ovente (net		2,343,411.			2,343,411.
Other Revenue	0 a	including \$	•					
, Ve		contributions reported on line						
, Re		Part IV, line 18	-	370,996.				
the	b	Less: direct expenses						
Ó		Net income or (loss) from fund			296,231.			296,231.
		Gross income from gaming ac			, =			, = -
		Part IV, line 19						
	b	Less: direct expenses						
		Net income or (loss) from gam						
		Gross sales of inventory, less	-					
		and allowances						
	b	Less: cost of goods sold						
		Net income or (loss) from sale		<b>&gt;</b>				
		Miscellaneous Revenu		Business Code				
	11 a	OTHER REVENUE		561300	76,039.	76,039.		
	b							
	С							
	d	All other revenue	<del></del>					
	_	Tatal Add Sass 44 a 44 d			76 030			

2,740,217.

13,490,564.

818,558.

# Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

2001	ion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respor				
Do	not include amounts reported on lines 6b,	(A)	(B)	(C) Management and	<b>(D)</b> Fundraising
7b,	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	1 100 004	066 222	24 421	210 220
	trustees, and key employees	1,100,984.	866,333.	24,421.	210,230
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	C 44C 420	C 250 101	10 564	C7 745
7	Other salaries and wages	6,446,430.	6,359,121.	19,564.	67,745
8	Pension plan accruals and contributions (include	116 720	00 010	11 726	6 704
_	section 401(k) and 403(b) employer contributions)	116,739. 1,455,247.	98,219. 1,271,767.	11,726. 152,659.	6,794 30,821
9	Other employee benefits				16 044
10	Payroll taxes	537,072.	441,209.	78,919.	16,944
11	Fees for services (non-employees):				
а	Management	4 250		4 250	
b	Legal	4,250. 36,314.	1,500.	4,250.	
С.	Accounting	30,314.	1,300.	34,014.	
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17	10,704.		10,704.	
f	Investment management fees	10,704.		10,704.	
g	Other. (If line 11g amount exceeds 10% of line 25,	447,553.	362,540.	26,345.	E0 660
	column (A) amount, list line 11g expenses on Sch O.)	447,333.	302,340.	20,343.	58,668
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties	359,667.	309,611.	43,857.	6,199
16 47	Occupancy	333,007.	303,011.	43,037.	0,100
17 18	Travel				
10	Payments of travel or entertainment expenses				
10	for any federal, state, or local public officials	16,570.	14,322.	2,012.	236
19 20	Conferences, conventions, and meetings Interest	114,525.	90,127.	22,388.	2,010
21	Interest Payments to affiliates	,	,,,,,,	,	_,010
22	Depreciation, depletion, and amortization	117,823.	93,461.	22,355.	2,007
23		,,,,,	20,2020		=,00,
23 24	Other expenses. Itemize expenses not covered				
24	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	COMMUNICATION	187,634.	147,942.	32,937.	6,755
b	TRANSPORTATION	127,287.	126,265.	276.	746
c	MISCELLANEOUS	91,057.	78,869.	10,704.	1,484
d	INSURANCE AND TAXES	75,380.	59,137.	14,905.	1,338
-		170,255.	124,332.	16,149.	29,774
25	Total functional expenses. Add lines 1 through 24e	11,415,491.	10,444,755.	528,985.	441,751
26	Joint costs. Complete this line only if the organization	, -,	, , ,	,	,
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	n 12-31-18				Form <b>990</b> (2018

Pai	rt X	Balance Sheet					
		Check if Schedule O contains a response or not	e to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			31,382.	1	116,624.
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net			1,205,447.	3	1,388,186.
	4	Accounts receivable, net	858,443.	4	948,228.		
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensation					
		Part II of Schedule L				5	
	6	Loans and other receivables from other disquali	fied per	sons (as defined under			
		section 4958(f)(1)), persons described in section	4958(	c)(3)(B), and contributing			
		employers and sponsoring organizations of sect	ion 501	(c)(9) voluntary			
ţ		employees' beneficiary organizations (see instr).	Compl	ete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net				7	
Ä	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			26,398.	9	33,275.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	6,663,777.			
	b		10b	2,487,197.	4,246,599.	10c	4,176,580. 3,325,945.
	11	Investments - publicly traded securities	2,142,030.	11	3,325,945.		
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line	11			13	
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11	3,022,115.	15	3,285,625.		
	16	Total assets. Add lines 1 through 15 (must equ			11,532,414.	16	13,274,463.
	17	Accounts payable and accrued expenses			261,477.	17	288,021.
	18	Grants payable		18			
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete	Part IV	of Schedule D		21	
es	22	Loans and other payables to current and former	officer	s, directors, trustees,			
≣		key employees, highest compensated employee					
Liabilities		Complete Part II of Schedule L			0 (55 506	22	2 246 522
_	23	Secured mortgages and notes payable to unrela			3,655,706.	23	3,346,730.
	24	Unsecured notes and loans payable to unrelate				24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	17-24)	. Complete Part X of	620 226		605 153
		Schedule D			630,336.	25	627,173.
	26	Total liabilities. Add lines 17 through 25			4,547,519.	26	4,261,924.
		Organizations that follow SFAS 117 (ASC 958		k here ▶ 🔼 and			
Ses		complete lines 27 through 29, and lines 33 an			2 250 204		F 250 020
au	27	Unrestricted net assets	3,350,304.	27	5,259,928.		
Bal	28	Temporarily restricted net assets	3,634,591.	28	3,752,611.		
пd	29					29	
ŗ		Organizations that do not follow SFAS 117 (A	SC 958	s), check here			
S		and complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in		_	6 004 005	32	0 010 520
_	33	Total net assets or fund balances		6,984,895.	33	9,012,539.	
	34	Total liabilities and net assets/fund balances			11,532,414.	34	13,274,463.

Ра	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI	<u></u>			
1	Total revenue (must equal Part VIII, column (A), line 12)	1	13,49		
2	Total expenses (must equal Part IX, column (A), line 25)	2	11,41		
3	Revenue less expenses. Subtract line 2 from line 1	3	2,07		
4	4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4				95.
5	Net unrealized gains (losses) on investments	5	-4	7,4	29.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	9,01	2,5	39.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				Ш
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a				
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit	:		
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		
			Form	990	(2018)

### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number THE ARC SAN FRANCISCO 94-1415287 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 832021 10-11-18 Schedule A (Form 990 or 990-EZ) 2018

Total

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	9,955,345.	10,069,409.	10,880,375.	9,739,619.	9,931,789.	50,576,537.
2	Tax revenues levied for the organ-						_
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						_
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	9,955,345.	10,069,409.	10,880,375.	9,739,619.	9,931,789.	50,576,537.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						50,576,537.
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	9,955,345.	10,069,409.	10,880,375.	9,739,619.	9,931,789.	50,576,537.
8	Gross income from interest,						_
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	66,848.	85,132.	74,765.	93,987.	100,575.	421,307.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	157,192.	43,081.	53,476.	127,174.	76,039.	456,962.
11	Total support. Add lines 7 through 10						51,454,806.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	
13	First five years. If the Form 990 is for	r the organization's	first, second, third	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stor						<u></u> ▶□
	ction C. Computation of Publ						
14	Public support percentage for 2018 (					14	98.29 %
15	Public support percentage from 2017	Schedule A, Part	II, line 14			15	98.38 %
16a	33 1/3% support test - 2018. If the o	•		•		•	
	<b>stop here.</b> The organization qualifies						<u>X</u>
b	33 1/3% support test - 2017. If the						is box
	and stop here. The organization qual						▶□
17a	10% -facts-and-circumstances tes	_					
	and if the organization meets the "fac					-	
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances tes	t - <b>2017.</b> If the org	anization did not c	heck a box on line	e 13, 16a, 16b, or <sup>-</sup>	17a, and line 15 is	10% or
	more, and if the organization meets the		•				
	organization meets the "facts-and-cire						
18	Private foundation. If the organization	on did not check a	box on line 13, 16a	ı, 16b, 17a, or 17b	o, check this box a	nd see instruction	s ▶∟

Schedule A (Form 990 or 990-EZ) 2018

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	siow, piedde com	piete i dit ii.)				
	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and		` ,	, ,	, ,	1	` ` `
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus- iness under section 513						
4	Tax revenues levied for the organ-						
7	ization's benefit and either paid to or expended on its behalf						
_						+	
5	The value of services or facilities furnished by a governmental unit to						
_	the organization without charge					+	
	Total. Add lines 1 through 5		-	-		1	
/:	a Amounts included on lines 1, 2, and 3 received from disqualified persons						
ı	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support						
Cal	endar year (or fiscal year beginning in) ►	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
ı	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization'	s first, second, thi	rd, fourth, or fifth t	ax year as a secti	on 501(c)(3) organiz	zation,
	check this box and stop here						<u></u>
	ction C. Computation of Publ					<del></del>	
	Public support percentage for 2018 (I					15	%
	Public support percentage from 2017 ction D. Computation of Inves					16	%
						147	0/
17	Investment income percentage for 20					17	%
18	Investment income percentage from 2					18	%
198	a 33 1/3% support tests - 2018. If the						I / IS not
ı	more than 33 1/3%, check this box at 33 1/3% support tests - 2017. If the	organization did r	not check a box or	n line 14 or line 19	a, and line 16 is m	ore than 33 1/3%,	
	line 18 is not more than 33 1/3%, che	ck this box and st	<b>top here.</b> The orga	anization qualifies a	as a publicly supp	orted organization	▶∐
20	Private foundation. If the organization	n did not check a	hox on line 14 10	a or 19h check t	his hox and see ir	estructions	

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
3с		
4a		
4b		
4c		
F-		
5a		
5b		
5c		
33		
6		
7		
8		
00		
9a		
9b		
00		
9c		
10a		
iva		
10b		

Pa	rt IV   Supporting Organizations <sub>(continued)</sub>			
	,		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions)			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	tructions	Ĺ П	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these	٥.		
_	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or	<b>^</b> -		
L	trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		
	or its supported organizations: it in tes, describe in Fait with the fole played by the organization in this regard.	S		

Pa	rt V   Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust on	Nov. 20, 1970 (explain in	Part VI.) See instructions. Al
	other Type III non-functionally integrated supporting organizations must co	mplete S	ections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	ly integrat	ted Type III supporting org	anization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2018

1 aı	Type in item i anotheriany integrated ese	(a)(3) Supporting Orga	anizations (continued)	<b>_</b>
Secti	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe	<u> </u>		
2	Amounts paid to perform activity that directly furthers exemp			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organization	S	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in <b>Part VI</b> ). See instructions.			
7	<b>Total annual distributions.</b> Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	ne organization is responsive	)	
	(provide details in <b>Part VI</b> ). See instructions.			
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
а	From 2013			
b	From 2014			
	From 2015			
d	From 2016			
е	From 2017			
	Total of lines 3a through e			
	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
i	Carryover from 2013 not applied (see instructions)			
i	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D,			
-	line 7:			
а	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in <b>Part VI.</b> See instructions.			
6	Remaining underdistributions for 2018. Subtract lines 3h			
_	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2019. Add lines 3j			
-	and 4c.			
8	Breakdown of line 7:			
	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			
	LA0000 HOITI 2010			

Schedule A (Form 990 or 990-EZ) 2018

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Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C,
	line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
	Tocc instructions.)

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE ARC SAN FRANCISCO

**Employer identification number** 94-1415287

Pai	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds or	Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lir	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds
	are the organization's property, subject to the organization's	s exclusive legal control?	Yes L No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be use	ed only
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for any other purpose con	ıferring
_			
Pai	•		IV, line 7.
1	Purpose(s) of conservation easements held by the organizat		
	Preservation of land for public use (e.g., recreation or		
	Protection of natural habitat	Preservation of a certified	I historic structure
_	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	ified conservation contribution in the form of a	
	day of the tax year.		Held at the End of the Tax Year
	Total number of conservation easements		
	Total acreage restricted by conservation easements		
	Number of conservation easements on a certified historic st		2c
a	Number of conservation easements included in (c) acquired		
2	listed in the National Register		
3		eleased, extinguished, or terminated by the org	ganization during the tax
4	year ▶ Number of states where property subject to conservation ea	accoment is legated	
5	Does the organization have a written policy regarding the pe		
3	violations, and enforcement of the conservation easements		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting		
Ū		, mandaning or violations, and officing contour	ation describing dailing the year
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conservation	easements during the year
	<b>▶</b> \$		, ,
8	Does each conservation easement reported on line 2(d) abo	ve satisfy the requirements of section 170(h)(4	1)(B)(i)
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservat		
	include, if applicable, the text of the footnote to the organiza	ation's financial statements that describes the	organization's accounting for
	conservation easements.		
Pai	t III Organizations Maintaining Collections of	of Art, Historical Treasures, or Othe	er Similar Assets.
	Complete if the organization answered "Yes" on Forn	n 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (A	SC 958), not to report in its revenue statemen	t and balance sheet works of art,
	historical treasures, or other similar assets held for public ex	hibition, education, or research in furtherance	of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri	ribes these items.	
b	If the organization elected, as permitted under SFAS 116 (A	SC 958), to report in its revenue statement and	d balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e	education, or research in furtherance of public	service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		•
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical tre	-	in, provide
	the following amounts required to be reported under SFAS 1		
	Revenue included on Form 990, Part VIII, line 1		
	Assets included in Form 990, Part X		
LHA	For Paperwork Reduction Act Notice, see the Instruction	IS TOT FORM 990.	Schedule D (Form 990) 2018

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Pai	t III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, or Oth	er Similar	Asse	t <b>s</b> (contir	nued)	<u>.g.</u>
3	Using the organization's acquisition, accessi	on, and other records	s, check any of the	following that are a	significant use	e of its	collectio	n item	s
	(check all that apply):								
а	Public exhibition	d	Loan or exc	hange programs					
b	b Scholarly research e Other								
С	c Preservation for future generations								
4	Provide a description of the organization's co	ollections and explain	how they further the	he organization's ex	empt purpose	in Par	t XIII.		
5	During the year, did the organization solicit o	r receive donations o	f art, historical trea	sures, or other simil	ar assets				
	to be sold to raise funds rather than to be ma	aintained as part of th	ne organization's co	ollection?		<u> </u>	Yes		] No
Pai	t IV Escrow and Custodial Arran	gements. Comple	te if the organizatio	n answered "Yes" o	n Form 990, F	art IV,	line 9, or		
	reported an amount on Form 990, Par	t X, line 21.							
1a	Is the organization an agent, trustee, custodi	an or other intermed	ary for contribution	s or other assets no	t included		_		
	on Form 990, Part X?					<u> </u>	Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing table:						
							Amoun	t	
С	Beginning balance				1c				
	Additions during the year								
е	Distributions during the year								
f	Ending balance								
2a	Did the organization include an amount on Fo					<u> </u>	Yes		No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the ex	planation has been	provided on Part XI	II	<u></u>			]
Pai	t V Endowment Funds. Complete it	f the organization and	swered "Yes" on Fo	orm 990, Part IV, line	10.				
		(a) Current year	(b) Prior year	(c) Two years back	(d) Three year	s back	(e) Four	years	back
1a	Beginning of year balance	2,388,681.	2,357,127.	2,131,417.	2,232	,352.	2	,422,	236.
b	Contributions								
С	Net investment earnings, gains, and losses	92,404.	219,182.	290,940.	-35	5,135		-124,	753.
d	Grants or scholarships								
	Other expenditures for facilities								
	and programs	66,372.	187,628.	65,230.	65	,800.		65,	131.
f	Administrative expenses								
g	End of year balance	2,414,713.	2,388,681.	2,357,127.	2,131	,417.	2	,232,	352.
2	Provide the estimated percentage of the curr	ent year end balance	e (line 1g, column (a	a)) held as:					
а	Board designated or quasi-endowment		%						
b	Permanent endowment	%	_						
С	Temporarily restricted endowment ▶ 10	<del>0.0</del> 0 %							
	The percentages on lines 2a, 2b, and 2c sho								
За	Are there endowment funds not in the posse	ssion of the organiza	tion that are held a	nd administered for	the organizati	ion			
	by:							Yes	No
	(i) unrelated organizations						3a(i)		X
	(ii) related organizations								X
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as require	ed on Schedule R?				3b		
4	Describe in Part XIII the intended uses of the	organization's endo	wment funds.						
Pai	t VI Land, Buildings, and Equipm	ent.							
	Complete if the organization answered	d "Yes" on Form 990	, Part IV, line 11a. S	See Form 990, Part >	(, line 10.				
	Description of property	(a) Cost or ot	her (b) Cost	or other (c)	Accumulated		(d) Boo	k value	Э
		basis (investm	ent) basis	(other) de	epreciation				
1a	Land			0,660.			3,02		
	Buildings		1,78	7,393.	994,395	5.		2,9	
	Leasehold improvements		1,12	4,496.	961,625	5.	16	2,8	71.
d	Equipment		73	1,228.	531,177	<b>'</b> •	20	0,0	51.
е	Other								
	. Add lines 1a through 1e. (Column (d) must e		X, column (B), line 1	Oc.)		$\overline{}$	4,17	6,5	80.

Schedule D (Form 990) 2018

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Part VII Investments - Other Securities.			<u> </u>
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶			
Part IX Other Assets.			
Complete if the organization answered "Yes"		11d. See Form 990, Part X, line 15.	
	Description		(b) Book value
(1) LOAN ACQUISITION COST, NE		TION	20,347.
(2) INVESTMENT IN PARTNERSHIP	)		12,849.
(3) OTHER ASSETS			94,217.
(4) RESTRICTED ENDOWMENT			2,842,759.
(5) RELATED PARTY LT			307,763.
(6) LONG TERM DEPOSITS			7,690.
(7)			

1 3	
(a) Description	(b) Book value
(1) LOAN ACQUISITION COST, NET OF AMORTIZATION	20,347.
(2) INVESTMENT IN PARTNERSHIP	12,849.
(3) OTHER ASSETS	94,217.
(4) RESTRICTED ENDOWMENT	2,842,759.
(5) RELATED PARTY LT	307,763.
(6) LONG TERM DEPOSITS	7,690.
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	3,285,625.

### Other Liabilities. Part X

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value	
(1)	Federal income taxes		
(2)	ACCRUED COMPENSATED ABSENCES	415,934.	
(3)	ACCRUED INTEREST PAYABLE	191,239.	
(4)	DEPOSITS	20,000.	
(5)			
(6)			
(7)			
(8)			
(9)			
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	627,173.	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2018

238,958.

13,490,564.

286,384.

2e

3

	dule D (Form 990) 2018 THE ARC SAN FRANCISCO			94-	1415287	Page 4
Par	t XI Reconciliation of Revenue per Audited Financial Stateme	nts W	ith Revenue per R	etur	n.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.					
1	Total revenue, gains, and other support per audited financial statements			1	13,729	,522
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains (losses) on investments	2a	-47,426.			
b	Donated services and use of facilities	2b				
c	Recoveries of prior year grants	20			1	

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) 5 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

d Other (Describe in Part XIII.)

a Investment expenses not included on Form 990, Part VIII, line 7b

Subtract line 2e from line 1

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

e Add lines 2a through 2d

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. 11,627,634. Total expenses and losses per audited financial statements 1 Amounts included on line 1 but not on Form 990. Part IX. line 25: a Donated services and use of facilities **b** Prior year adjustments c Other losses Other (Describe in Part XIII.) 212,143. e Add lines 2a through 2d 11,415,491. Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b **b** Other (Describe in Part XIII.) c Add lines 4a and 4b 4c Total expenses, Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

### Part XIII Supplemental Information.

Other (Describe in Part XIII.)

c Add lines 4a and 4b

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

# PART V, LINE 4:

THE BARBARA SHUPIN ENDOWMENT FOR INDEPENDENT LIVING (SHUPIN FUND) WAS CREATED TO PROVIDE ONE OR MORE GRANTS, ON AN ANNUAL BASIS, TO HELP ADULTS WITH INTELLECTUAL AND OTHER DEVELOPMENT DISABILITIES LIVE INDEPENDENTLY.

THE FRIENDS LIKE ME FUND (FLM FUND) WAS CREATED TO COMBAT THE SOCIAL ISOLATION OF ADULTS WITH DEVELOPMENTAL DISABILITIES THROUGH RECREATIONAL ACTIVITIES AND GAMES THAT ENCOURAGE FRIENDSHIP, CONVERSATIONS AND SOCIALIZATION.

### PART XI, LINE 2D - OTHER ADJUSTMENTS:

AFFILIATES INCOME 286,384.

Schedule D (Form 990) 2018

### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

THE ARC	C SAN FRANCISCO				94-1415	287
	Complete if the organization answe	ered "Y	'es" oı	n Form 990, Part IV,	line 17. Form 990-E	Z filers are not
Indicate whether the organization rai     a	sed funds through any of the following e Solicitates f Solicitates g Special or oral agreement with any individual Part VII) or entity in connection with pividuals or entities (fundraisers) pursu	tion of tion of fundra (includerofess	non-g gover aising ding o ional f	overnment grants nment grants events fficers, directors, true fundraising services?	stees, or Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have c or cor contrib	Did raiser ustody itrol of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
			<b>.</b>			
List all states in which the organization or licensing.	on is registered or licensed to solicit o	contrib	outions	s or has been notified	d it is exempt from r	egistration

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2018

F	ırt	of fundraising events. Complete if the of fundraising event contributions and gr	•	,	, , ,	
		5. Tariaraining overte contributions and gr	(a) Event #1	(b) Event #2	(c) Other events	
			ARC ANGEL	FRIENDS OF	.,	(d) Total events
			BREAKFAST	FRIENDS	2	(add col. (a) through
4			(event type)	(event type)	(total number)	col. <b>(c)</b> )
ue					· · · · · · · · · · · · · · · · · · ·	
Revenue	1	Gross receipts	284,583.	54,477.	31,936.	370,996.
	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)	284,583.	54,477.	31,936.	370,996.
	4	Cash prizes				
w	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
Direct E	7	Food and beverages				
	8	Entertainment		40.005	4 = 4 = 4	84 868
	9	Other direct expenses			1,567.	74,765.
	10	Direct expense summary. Add lines 4 throug				74,765. 296,231.
Da	ırt I	Net income summary. Subtract line 10 from Gaming. Complete if the organization				290,231.
1 6		\$15,000 on Form 990-EZ, line 6a.	answered fes on Fon	11 990, Part IV, line 19, 01 1	reported more triair	
		ψ10,500 0111 01111 000 LE, iii10 0α.		(b) Pull tabs/instant		(d) Total gaming (add
nue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))
Revenue	1	Gross revenue				
Ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes % No	Yes% No	Yes % No	
	7	Direct expense summary. Add lines 2 throug	h 5 in column (d)		<b>&gt;</b>	
	8	Net gaming income summary. Subtract line 7	7 from line 1, column (d)		<b>&gt;</b>	
		ter the state(s) in which the organization cond the organization licensed to conduct gaming a	_	states?		Yes No
b	If "	No," explain:				
		ere any of the organization's gaming licenses r Yes," explain:			year?	Yes No
		· · ·				
_	_					
8320	82 1	0-03-18			Schedule G (For	m 990 or 990-EZ) 2018

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<u>Sch</u>	edule G (Form 990 or 990-EZ) 2018 THE ARC SAN FRANCISCO 94	-1415	<u> </u>	Page 3
11	Does the organization conduct gaming activities with nonmembers?		Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:			
	The organization's facility	13a	l	%
	An outside facility			
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	[100		
14	Efficient the frame and address of the person who prepares the organization's gaming/special events books and records.			
	Name			
	Address >			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
b	o If "Yes," enter the amount of gaming revenue received by the organization   \$\bigs\bigs\bigs\bigs\bigs\bigs\bigs\bigs			
c	If "Yes," enter name and address of the third party:			
	Name			
	Address >			
16	Gaming manager information:			
	Name			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	☐ Director/officer ☐ Employee ☐ Independent contractor			
17	Mandatory distributions:			
	s the organization required under state law to make charitable distributions from the gaming proceeds to			
•	retain the state gaming license?		Yes	□ No
<b>L</b>	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
	organization's own exempt activities during the tax year > \$	,C		
Pa	irt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and	1 Dart III lii	200 0	9h 10h
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	1 Fait III, III	165 5,	30, 100,
	13b, 13c, 16, and 17b, as applicable. Also provide any additional information. See instructions.			

Schedule G (Form 990 or 990-EZ) THE ARC SAN FRANCISCO 94-1415287 Page 4  Part IV Supplemental Information (continues)	Schedule G	(Form 990 or 990-EZ)	THE ARC SAN	FRANCISCO	94-1415287 Page 4
	Part IV	Supplemental Info	rmation (continued)		

### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

THE ARC SAN FRANCISCO

**Employer identification number** 94-1415287

Pa	art I Questions Regarding Compensation			
			Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
_				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	☐ Compensation committee ☐ Written employment contract ☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		Х
_	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			v
_	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			Х
0	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in	9		
	Regulations section 53.4958-6(c)?	ש		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Deficition	(6)(1)-(0)	reported as deferred on prior Form 990
(1) JONATHAN ZIMMAN	(i)	183,830.	0.	0.	3,677.	9,283.	196,790.	0.
CHIEF FINANCIAL & ADMINISTRATIVE OFF	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) MARTHA SULLIVAN	(i)	176,203.	0.	0.	3,524.	9,267.		
CHIEF DEVELOPMENT OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i) (i)							
	(') (ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

### **SCHEDULE L**

Department of the Treasury

Internal Revenue Service

# **Transactions With Interested Persons**

(Form 990 or 990-EZ) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

THE ARC SAN FRANCISCO

Employer identification number 94-1415287

			AN LIVANC									1 J Z	0 /		
Part I Excess Bene	fit Trans	acti	ons (section 50	01(c)(3	3), sect	ion 501	1(c)(4), and 50	01(c)	)(29) organizat	ions only	′).				
Complete if the o	rganization	ansv	wered "Yes" on I	Form 9	990, Pa	art IV, li	ine 25a or 25	b, or	Form 990-EZ	, Part V, I	ine 40	Ob.			
1	01000	(b) F	Relationship betv	ween (	disqua	lified		-\ D	acceiption of tr	onoootio	_		(d)	Corre	cted?
(a) Name of disqualified po	erson		person and or	ganiz	ation		(1	<b>()</b> D	escription of tr	arisactio	П		Ye	es	No
2 Enter the amount of tax in	ncurred by t	the o	rganization man	agers	or disc	qualifie	d persons du	ring	the year unde	er					
section 4958											<b>&gt;</b> \$				
3 Enter the amount of tax, i											<b>&gt;</b> \$				
	-														
Part II Loans to and	or From	Int	erested Per	sons	· .										
Complete if the o	rganization	ansv	wered "Yes" on I	Form 9	990-EZ	, Part \	/, line 38a or	Forn	n 990, Part IV,	line 26;	or if th	ne orga	nizati	on	
reported an amou	unt on Form	990	, Part X, line 5, 6	3, or 2	2.							_			
(a) Name of	(b) Relation			(d) Lo	an to or	(e)	) Original	(f	) Balance due	(g)	In	(h) App	oroved	(i) W	ritten
interested person with organ		ation	of loan		n the ization?	princ	ipal amount		-	defa	ult?	comm		agree	ment?
				То	From	1				Yes	No	Yes	No	Yes	No
Total							<b>&gt;</b> \$								
Part III   Grants or Ass	sistance	Ber	nefiting Inter	reste	d Pe	rsons									
Complete if the o	rganization	ansv	vered "Yes" on l	Form 9	990. Pa	art IV. li	ine 27.								
(a) Name of interested p			(b) Relationship				) Amount of		<b>(d)</b> Ty	pe of		(e	) Purp	ose of	:
(,		'	interested pers			٠,	assistance		assist				assista		
			the organiza	ation											
GLADYS RODRIGUE	Z	DI	RECTOR					0.	CLIENT	SUPP	OR				
CONNIE TABAS			RECTOR						CLIENT						
JANE STEINER			RECTOR						CLIENT						
		ऻ								· <del>-</del>	$\dashv$				
		T									$\dashv$				
		t									$\dashv$				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2018

SEE PART V FOR CONTINUATIONS

Schedule L (Form 990 or 990-EZ) 2018

ORGANIZATION.

OF ECHO TECHNOLOGY SOLUTIONS WHICH PROVIDES IT CONTRACT SERVICES TO THE

### SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

# Supplemental Information to Form 990 or 990-EZ

. Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047 Open to Public

Inspection

Name of the organization

THE ARC SAN FRANCISCO

**Employer identification number** 94-1415287

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: DEVELOPMENTAL DISABILITIES IN SAN FRANCISCO, SAN MATEO, AND MARIN COUNTIES. THE ARC PROVIDES ITS CLIENTS WITH INNOVATIVE PROGRAMS TO SUPPORT THEIR EDUCATIONAL AND CAREER GOALS ALONG WITH ROBUST SERVICES TO SUPPORT INDEPENDENT LIVING, PROMOTE PERSONAL HEALTH, ENCOURAGE ARTISTIC EXPRESSION, AND FACILITATE RECREATIONAL ACTIVITIES.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

\* 120 ARC CLIENTS ENROLLED IN COMMUNITY COLLEGE 10% INCREASE OVER THE

PREVIOUS YEAR

OUR COMPREHENSIVE COMMUNITY SERVICES 1:3 AND 1:2 PROGRAMS PROVIDE INTEGRATED WORK TRAINING, PAID WORK, LIFE SKILLS TRAINING, EDUCATIONAL COURSES, AND SOCIAL AND RECREATIONAL ACTIVITIES FOR CLIENTS WITH MORE SEVERE DISABILITIES WHO ARE NOT YET FULLY INDEPENDENT. FOR THESE CLIENTS, ACTIVITIES AND TRAINING INCLUDE:

- \* LEARNING HOW TO SAFELY USE PUBLIC TRANSPORTATION
- \* ACCESSING ART, MUSIC, AND OTHER CULTURAL OPPORTUNITIES IN THE CITY
- \* PARTICIPATING IN AN EXCERSIE, YOGA OR AIKIDO CLASS
- \* GAINING NEW WORK SKILLS THROUGH VOLUNTEERING
- \* ENGAGING IN PAID EMPLOYMENT AT GROUP WORKSITES

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: OF 25 APARTMENTS HOUSING 33 CLIENTS. A RESIDENT MANAGER AT EACH FACILITY PROVIDES INSTRUCTION AND SUPPORT IN VARIOUS ASPECTS OF INDEPENDENT LIVING AND RECREATIONAL ACTIVITIES.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization **Employer identification number** THE ARC SAN FRANCISCO 94-1415287

FORM 990, PART VI, SECTION A, LINE 6:

THE ORGANIZATION HAS MEMBERS WHO PAY DUES AS ESTABLISHED BY THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 7A:

THE ORGANIZATION'S MEMBERS ARE ENTITLED TO ELECT THE MEMBERS OF THE BOARD OF DIRECTORS, EXCEPT WHERE THERE IS A VACANCY MID-TERM.

FORM 990, PART VI, SECTION A, LINE 7B:

MEMBERS OF THE ORGANIZATION ARE ENTITLED TO VOTE ON THE ELECTION OR REMOVAL OF DIRECTORS, ON THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE ORGANIZATION'S ASSETS, ON ANY MERGER AND ON THE DISSOLUTION OF THE ORGANIZATION.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS PREPARED BY OUR CPA FIRM, REVIEWED AND APPROVED BY MANAGEMENT, AND PROVIDED TO EACH MEMBER OF THE ORGANIZATION'S BOARD OF DIRECTORS FOR REVIEW AND COMMENT PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD OF DIRECTORS HAS APPROVED A CONFLICT OF INTEREST POLICY APPLICABLE TO ALL DIRECTORS AND OFFICERS WHICH REQUIRES REVIEW AND DISCLOSURE OF ANY POTENTIAL CONFLICTS ON A REGULAR BASIS. IN ADDITION, EMPLOYEES ARE COVERED BY AN EMPLOYEE CONFLICT OF INTEREST POLICY DURING THEIR TERM OF EMPLOYMENT.

FORM 990, PART VI, SECTION B, LINE 15:

THE COMPENSATION FOR THE ORGANIZATION'S CEO IS REVIEWED AND APPROVED BY THE 832212 10-10-18 Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization  THE ARC SAN FRANCISCO	Employer identification number 94-1415287
BOARD OF DIRECTORS AND IS BASED ON MARKET COMPARABILITY D	ATA. THE
COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES IS BASED	ON MARKET
COMPARABILITY DATA, REVIEWED BY HUMAN RESOURCES, AND APPR	OVED BY
APPROPRIATE MANAGEMENT.	
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT	OF INTEREST POLICY
AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON WRI	TTEN REQUEST.

### SCHEDULE R (Form 990)

**Related Organizations and Unrelated Partnerships** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2018 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Department of the Treasury Internal Revenue Service

THE ARC SAN FRANCISCO

Employer identification number 94-1415287

(a)	(b)	(c)	(d)	(	e)		(f)		
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state o foreign country)	r Total inco	me End-of-ye	ear assets		ontrolling ntity		
ARC APARTMENTS HOLDING - 81-2502471									
1500 HOWARD STREET	PARTNER OF THE ARC					THE ARC OF	SAN		
SAN FRANCISCO, CA 94103	APARTMENTS	CALIFORNIA	75	,122. 1,	794,928	FRANCISCO			
Part II Identification of Related Tax-Exempt Organizations during the tax year.	I unizations. Complete if the organization	I on answered "Yes" on Form 990	), Part IV, line 34,	because it had o	ne or mor	e related tax-exe	empt		
(a)	(b)	(c)	(d)	(e)		(f)	(9	<b>g)</b> 512(b)(13)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or	Exempt Code section	Public charity status (if section		ect controlling entity	contr	512(b)(13) rolled ity?	
or related organization		foreign country)	Section	501(c)(3))	""	entity	Yes	No	
							1	-115	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2018

Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(a)	(d)	(e)	(f)	(g)	//	۱)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of end-of-year assets	Disproportionate allocations?  Yes No		Code ValiBi	General managii partner	Percentage ownership
THE ARC APARTMENTS, L.P 94-3318564, 1500 HOWARD STREET, SAN FRANCISCO, CA 94103	REAL ESTATE	CA		RENTALS				x	N/A	x	100.00%

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i	i) tion
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership	CITA	
		country)		,				Yes	No
	1								
	1								
	1								
	1	13		I					

Page 3

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Not	te: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No		
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?									
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a		X		
	Gift, grant, or capital contribution to related organization(s)				1b		X		
	Gift, grant, or capital contribution from related organization(s)				1c		X		
d Loans or loan guarantees to or for related organization(s)									
e Loans or loan guarantees by related organization(s)									
f Dividends from related organization(s)									
g Sale of assets to related organization(s)									
h Purchase of assets from related organization(s)									
i Exchange of assets with related organization(s)									
j Lease of facilities, equipment, or other assets to related organization(s)									
k Lease of facilities, equipment, or other assets from related organization(s)									
I Performance of services or membership or fundraising solicitations for related organization(s)									
m Performance of services or membership or fundraising solicitations by related organization(s)							X		
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)							X		
	Sharing of paid employees with related organization(s)				10		X		
р	Reimbursement paid to related organization(s) for expenses				1p		X		
	Reimbursement paid by related organization(s) for expenses				1q		X		
r Other transfer of cash or property to related organization(s)									
s Other transfer of cash or property from related organization(s)							X		
2	If the answer to any of the above is "Yes," see the instructions for information on who	o must complete th	is line, including covered	relationships and transaction thresholds.					
(a) (b) (c) (d)									

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) THE ARC APARTMENTS L.P.	D	307,763.	
(2) THE ARC APARTMENTS L.P.	J	60,985.	
(3) THE ARC APARTMENTS L.P.	K	53,736.	
(4) THE ARC APARTMENTS L.P.	L	12,000.	
<u>(5)</u>			
(6)			

Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e)	(f)	(g)	(r	1)	(i)	(j)	(k)
Name, address, and EIN	Primary activity	Legal domicile	Predominant income (related_unrelated	partners se	Share of	Share of	Dispri	opor- ate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Genera managi	or Percentage
of entity		(state or foreign country)	excluded from tax under	orgs.?	total income	end-of-year assets	allocat	ions?	of Schedule K-1	partne	ownersnip
		Country)	Sections 5 (2-5 (4)	Yes No	p mcome	assets	Yes	No	(F01111 1065)	Yes N	0
											1
										1 1	