These donors empower our clients with lifelong learning, personal achievement and independence.

Thank you to these generous individuals who create more opportunities for our clients.

Arc Angels
The Arc Angels Society is comprised of Arc Angels who make gifts of multi-potential of $10,000 or more.

Tributes in Honor or Memory: These donations made contributions in honor or memory of a Tributee.

Individual Major Donors
Thank you to these generous individuals who create more opportunities for our clients.

$10,000+
*Donors who made contributions of $10,000 or more.

Anonymous
John Beeler
Bruce Francis
Carolyn Salcido
CHIEF EXECUTIVE OFFICER

$5,000+
*Donors who made contributions of $5,000 or more.

Robert Lewis Weil†
Ronald Tom
Lawrence Rosenberg†
Honorable Justin Rockwell
Jack Ploscowe†
Andree W. Owens †
LaVey & Vera Jean Mariani †
Florence Hochman†

$2,500+
*Donors who made contributions of $2,500 or more.

Richard & Diane Stein
Nancy Steward
Tolly Sychar
Brindi Sunkal
Donald Teich
Lisa Thomas-Cox
Nancy Thompson
Kathleen Tobin
Debra Tucker
Linda Trelfa
Robert A. & Linda Wexner Foundation
Jennifer Wyner
Craig Yilek
Stacy Yoder
Candace Yung
Loree & Ben B. Zilberg
Michael Zuckerman

Corporate Circle
Builds confidence, $10,000 or more totrust and improve our services.

Circle of Inclusion
$5,000 - $9,999

Circle of Empowerment
$10,000 - $24,999

Circle of Dignity
$25,000 - $9,999

Circle of Equality
$25,000+ - $99,999

Circle of Empowerment
$100,000+

Visit us and Follow us!

SEE OUR COMPARATIVE REPORTS OF EVERTY WWN THEORIES

October 2017
DEAR FRIEND OF THE ARC SAN FRANCISCO,

I am proud to share with you the highlights of our achievements in the past fiscal year 2016-2017. People with developmental disabilities deserve the future of their dreams, and the results of the past year reflect more choices and opportunities for the individuals we support.

Our expanded education options, a new internship site, and increased number of clients in the workforce are creating more paths to success. Plus, our two long-awaited affordable housing sites opened their doors at last, providing the quality, affordable housing that transforms lives.

I’m grateful to our clients, families, partners, board and dedicated staff who continue to learn, grow, work and achieve our best together. And to our supporters, thank you for your generous donations of dollars, talent and commitment. I look forward to our partnership and continued success.

Sincerely,

Ellen Hanscom, Chair, Board of Directors

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**CLIENT PARTICIPANTS**

FY 2016-2017

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<tr>
<th>SF County</th>
<th>Marin County</th>
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<th>Marin County</th>
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<td>314</td>
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**STATEMENT OF ACTIVITIES**

FY 2016-2017*

**REVENUE & SUPPORT**

Total: $11,565,300

- Investment Income $862,300 (4.9%)
- Administration $163,900 (1.4%)
- Rent/Other Income $754,400 (6.6%)
- Fundraising, Events & Special Activities $1,812,300 (12.2%)
- Program Services $10,302,700 (89%)

**EXPENSES**

Total: $10,962,200

- Program Services $10,302,700 (94%)
- Administration $163,900 (1.4%)
- Rent/Other Income $754,400 (6.6%)
- Fundraising, Events & Special Activities $1,812,300 (12.2%)

**HEALTH, SENIORS & RESIDENTIAL**

- **Health Advocacy Services**
  - 14,690 hrs. Health Care Case Management
  - 1,765 interventions

- **SENIORS PROGRAM**
  - Participants over age 45 engaging in classes and activities on-site and in the community, plus weekly R.N. support
  - 38 seniors (FY 2016-2017) 38 seniors (FY 2015-2016)

- **RESIDENTIAL SERVICES**
  - Independent living support and housing advocacy

**EMPLOYMENT/CAREERS**

- **Employed clients**
  - 174 (FY 2016-2017) 167 (FY 2015-2016)
  - 6% increase in clients employed
  - 38% Employed clients full-time
  - 187 Total employment sites

- **New employers**
  - 9 New employers (FY 2016-2017) 5 (FY 2015-2016)
  - $14.92 Clients avg. hourly wage
  - $3.81MM Earned taxable income

**RECREATION & THE ARTS**

- **Friends Like Me** Program
  - Game Nights and Theatre Workshops
  - 85 Participants (FY 2016-2017) 87 Participants (FY 2015-2016)

- **ArtReach & Howard St. Studios art sales:** $6,617

**VOLUNTEERS**

- 1,495 volunteer hours (FY 2016-2017) 1,200 volunteer hours (FY 2015-2016)

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THE CHALLENGES

People with developmental disabilities face:

- Limited access to affordable housing
- High rates of unemployment (80%)
- Lack of access to higher education

THE ACTIONS

- Opened two new housing sites in partnership with Mercy Housing
- Increased our Arc Internship sites to five; added more Job Developers
- Expanded Education Navigation support

THE OUTCOMES

- 16 more Arc clients now living in stable, safe, supported housing in San Francisco
- More internship grad placements at higher wages; career path positions
- More clients in The Arc SF’s history able to access higher education

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*Through June 2016 at 5 sites: California Academy of Sciences, Inland, PG&E, Royal Auto and the San Rafael Pacifics

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**NEW PLACEMENTS**

FY 2016-17: 55  FY 2015-16: 45

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**PULSE of The Arc SF volunteers**

- 16 more Arc clients now living in stable, safe, supported housing in San Francisco
- More internship grad placements at higher wages; career path positions
- More clients in The Arc SF’s history able to access higher education

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*The complete FY 2016-2017 audited Financial Statements for The Arc San Francisco will be available online at www.thearc.org, or contact us at (415) 255-7200.

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With help from his Education Navigator, Yuki Li (l.), Brandon plans his career path and college classes.