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Your donations during FY 2017-2018 (July 1, 2017 – June 30, 2018) made a real difference in the lives of our clients. We thank the following donors who made gifts or pledge payments of \$250 or more to support our work.

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The Arc Angel Society is comprised of Angels who make gifts or multi-year pledges of \$3,000 or more .

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These donors made contributions in honor or in memory of a Tributee.

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Thank you to these generous individuals who create more opportunities for our clients.

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These donors empower our clients every day.

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Our corporate partners invest in our clients' success, changing lives and building awareness in the business and wider community.

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We gratefully acknowledge the support of our foundation and city grantors.

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\$100,000 - \$249,000

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\$5,000 - \$10,000

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RETURN SERVICE REQUESTED



For people with intellectual and developmental disabilities
1500 Howard Street
San Francisco, CA 94103

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Our mission is to transform the lives of adults with developmental disabilities by advancing lifelong learning, personal achievement and independence.

SEE OUR COMPLETE CALENDAR OF EVENTS AT WWW.THEARCSF.ORG



The Arc San Francisco
For people with intellectual and developmental disabilities

YOUR SUPPORT MAKES LIFELONG LEARNING, HOUSING AND EMPLOYMENT REAL.

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OCTOBER 2018

SEE THE PERSON SEE THE POTENTIAL SEE THE FUTURE

FY 2017-2018 ANNUAL REPORT

THE ARC SAN FRANCISCO CENTER FOR LIFELONG LEARNING WWW.THEARCSF.ORG



For people with intellectual and developmental disabilities



THE ARC SF FY 2017-2018

For people with intellectual and developmental disabilities

Dear Friends of The Arc San Francisco,

As I reflect on the past year's successes and challenges, I am grateful for the steady support of our board, staff, families and partners who help us provide myriad opportunities for Arc clients with developmental disabilities.

I thank our board for recruiting The Arc's new CEO, **Matt Tarver-Wahlquist**, whose experience and vision predicts a bright future, and especially **Sejo Jahic**, who chaired the Search Committee. I also want to offer a special thank you to departing board member **Todd Janzen** who will continue his leadership of the Business Advisory Council, and extend a big welcome to new board member, **Greg Vogel**.

As you'll note in this report, our support of the whole person is reflected in our wide-ranging programs that impact not only Arc clients but our community. From new internships and expanded employment opportunities to education, housing and health care access, our clients are prepared to meet the challenges of the 21st century. I thank The Arc's direct service and management staff for their professionalism and dedication in helping those we support overcome barriers and strive for increased independence.

And to our families, and employment and community partners, we could not do this without your generosity, voluntarism and advocacy. On behalf of all 751 Arc participants, please accept my gratitude for your belief in our clients and your commitment to the success of our mission.

Sincerely,

Ellen Hanscom, Chair, Board of Directors



"I liked working in an office, but now I'm ready for something new. In my Arc Career Exploration class, we talk about what I want to do and the skills I need to get there. I love working with animals so that's where we're going to start." —Irina, Continuing Ed. student

Employment / Careers

- 280 Clients employed and in workforce prep
- 63 New placements (13% increase y/y)
- 14% of placements were promotions or upgrades
- 12 Arc Internship Program graduates
- 5 Internship sites* (includes 1 new)

*California Academy of Sciences, Deloitte, Intuit, Royal Auto, San Rafael Pacifics

- 135 Employer partners (11 new)
- 14 Employers hired additional clients

Services include:
Employment assessment, career exploration, site visits, job search and interview prep, job development and placement, internship coordination, job coaching and advancement planning.

Continuing Education

- 325 Adult students
- 108 Community college attendees
- 45 Adult education classes at The Arc
- 12 Arc Allies Leadership grads

From young participants right out of high school to mid-life career changers and retirees, education and learning opportunities last a lifetime. Whatever the path, whatever the pace, The Arc's Education Navigation team provides guidance, support and coaching every step of the way.

751: Total Client Participants

Adults with developmental disabilities in The Arc's San Francisco, Marin and San Mateo county programs.

STATEMENT OF ACTIVITIES FY 2017-2018*

REVENUE & SUPPORT

Total: \$11,660,800

Fundraising, Events & Special Activities
\$1,672,900 (14.3%)

Rent/Other Income
\$1,292,200 (11.1%)

Investment Income \$295,300 (2.5%)

Government Funding
\$8,400,600 (72%)

EXPENSES

Total: \$11,696,500

Administration
\$222,200 (1.9%)

Fundraising
\$643,300 (5.5%)

Program Services
\$10,831,000 (92.6%)

*The complete FY 2017-2018 audited Financial Statements for The Arc San Francisco will be available online at www.thearc.org, or contact us at (415) 255-7200.

Health Advocacy/Wellness

- 145 Health Advocacy Services clients
- 15,990 hrs. Health Care Case Mgt.
- 1,818 Interventions

One-to-one case management is provided for: Clinician visits, age-appropriate health screenings, vision care, dental health, podiatry, fitness, nutrition, protective advocacy and medication monitoring.

Housing & Residential Services

- 16 Clients celebrating 1 year of stable, safe housing at 2 Arc-Mercy Housing sites
- 62 Clients receiving independent living support and housing advocacy

Seniors Program

- 33 Participants ^{ages} 45+ engaging in classes and activities, plus weekly R.N. support

Recreation & The Arts

- 120 "Friends Like Me" participants (Dinner Club, Game Nights & Theatre)
- ArtReach & Howard St. Studios art sales: \$18,960

Volunteers

- 1,340 volunteer hours
- 15 Regular volunteers
- 360 Corporate & individual volunteers



At The Arc-Mercy Community apartments, I have support to live on my own for the first time in my life. —Clifford