The mission of The Arc San Francisco is to transform the lives of adults with developmental disabilities by advancing lifelong learning, personal achievement and independence.
Dear Friend,

As our fiscal year began in July 2019, our sights were set on bringing new access and innovation to our disability services. Our timeline was months, the goals were far-reaching and budgets were set. Then the pandemic hit—a catalyst for rapid change.

Suddenly, all our energies shifted to bringing essential services to participants spread across three counties with a wide spectrum of needs and abilities.

- We did not reset our goals—we found new ways to reach them.
- We did not interrupt our services—we found new ways to deliver them.
- We did not stop imagining a brighter future—instead, we dreamed bigger and bolder.

I am proud to share this report in a digitized format that highlights a year of whirlwind change—a truly transformative time in our 70-year history. Thank you to everyone—our board, dedicated staff, determined participants, supportive families and friends, employers and partners—all of whom share in the success of this extraordinary year.

Ellen Hanscom
Chair, Board of Directors
Catalysts for Change: How We Connect

The shelter-in-place mandate brought the digital divide to crisis levels. Arc teams mobilized quickly to respond.

“Thanks to a tech-savvy staff and community partners, calls for more devices were answered, online access doubled and we found a new resilience—and pride—in logging on and connecting. From remote classrooms to telehealth check-ins, the pivot to virtual services reframed our work and created new opportunities for teaching, training and supporting.”

Kristen Pedersen
Interim Executive Director
Demand for racial justice galvanized our community as we peeled back the layers of intersectionality and the urgency of advancing equity.

"Our 'Windows Talk' project grew out of the need to give voice to Arc creatives through artwork, poetry and posters highlighting racial justice, disability rights and identity politics. Internally, The Arc SF is confronting what we do, how we do it and how to address our own inequities."

ALEXANDRA WILLIAMS
PROGRAM MANAGER, ARTREACH STUDIOS
Conversation is critical for all learners. From remote classrooms to virtual salons, our education teams expanded reach and skills with new platforms and innovations.

"Although there's no substitute for in-person learning, Arc participants' adoption of online classes has far exceeded our expectations. We built The Hub for our students in eight days. But I think it's opened the door to a lifetime of accessible learning for many participants."

NINA ASAY
SENIOR DIRECTOR OF OPERATIONS
875 TOTAL PARTICIPANTS

Adults with developmental disabilities in The Arc San Francisco, Marin and San Mateo county programs.
Continued Education

From young participants to mid-life career changers and retirees, learning lasts a lifetime. The Arc's Education Navigation team provides guidance, support and coaching every step of the way.

342 Adult students
60 Community college attendees
62 Education classes at The Arc
10 Peer-to-peer tech support hrs/week

7,321 Participant visits to The Hub
new remote learning site
3/18/20–9/30/20

COVID-19 SHELTER-IN-PLACE SPECIAL RESPONSE

Visit The Hub online classes, meetups and events
Support services include: Employment assessment, career exploration, site visits (when safe), job search and interview prep, job development and placement, internship coordination, job coaching and advancement.

- 345 Participants employed & in work prep
- 95 New placements (8% increase y/y)
- 87 Arc internship program graduates
- 05 Internship sites
- 154 Employer partners (5 new)
- 05 Employers hired additional clients

Meet Natalie

"I'm doing things I've never done before."

(VIDEO, NEXT PAGE)
Health, Wellness & Senior Services

One-to-one case management and interventions provided for clinician visits, health screenings, vision care, dental health, podiatry, fitness, nutrition, medication monitoring and protective advocacy.

139 Health Advocacy Services clients
14,377 Health Care Case Management hrs.
803 Support interventions
44 Seniors Program participants

Meet Sofia
"Don't be afraid."
(VIDEO, NEXT PAGE)

COVID-19 SHELTER-IN-PLACE SPECIAL RESPONSE
18,455 Well-being & support checks on Arc participants
3/18/20–9/30/20
Clients receiving independent living support and housing advocacy

Supported Housing Units, SF:
The Arc Bay Street, Arc-Mercy Housing, Bill Sorro Community

Participants are supported in shopping, nutritious meal preparation, budgeting and financial management, neighbor relations and healthy relationships, applying for new housing, moving logistics and settling in to new residences.
Recreation & The Arts

The Arc strives to offer opportunities for fun and self-expression in community settings and with peers, helping participants overcome the isolation and communication barriers common among this population.

"Friends Like Me" participants at Dinner Club, Game Nights, outings & Theatre Class

ArtReach and Howard Street Studio artists

Studio Artist sales

78
70
$6,660
Volunteers Making a Difference

Volunteers are the lifeblood of The Arc, providing the support, people-power and passion that drive our success. From classes in personal banking to health screenings and holiday celebrations, the many hours given so freely are a vital part of our mission.

Volunteer hours in support of Arc programs and participants

1,721

Regular volunteers

20

Corporate and individual volunteers

300

UCSF HEALTH FAIR

SF ROTARY DINNER CLUB

VERILY WITH ARTREACH ARTISTS
**Statement of Activities FY 2019-2020**

**REVENUE & SUPPORT:**
- Government Funding: $10,348,500 (86%)
- Fundraising & Special Events: $1,263,244 (10%)
- Rental & Other Income: $394,074 (3%)
- Investment Income: $129,046 (1%)
- Total: $12,003,140

**EXPENSES:**
- Program Services: $10,789,336 (92%)
- Administration: $458,875 (4%)
- Fundraising: $491,708 (4%)
- Total: $11,739,919

The complete FY2019-20 audited Financial Statement for The Arc San Francisco will be available online at [www.thearcsf.org](http://www.thearcsf.org)
Thank You to our Donors

**Pacesetters**
Major Donors whose gifts of $10,000 or more help us achieve strategic initiatives by 2021.

**Arc Angels §**
The Arc Angel Society is comprised of Angels who make gifts or multi-year pledges of $3,000 or more.

**Tributes ◊**
In honor of or in memory of a Tributee.

**Major Donors**
Thank you to these generous individuals who create more opportunities for our participants.

$25,000+
Anonymous •
Brian & Allison Jacobs •
Michel Kapulica & Elizabeth Brogna •
Synthia Mellon Miller & Walter Miller •

$10,000 - $24,999
Anonymous •
John Beeler •
David Carvel •
Kendall Collins & Sonia Bercel •
Leslie & Troy Daniels •

$5,000 - $9,999
Anonymous §
Eli Atkins §
Beth Cumming §
Sam & Juliet Fleischmann §
John Grannuci §
Pat & Tim Hornbecker §
Sejo & Jodi Jahic •

James Draper •
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Peter Haas, Jr. •
Dr. Dick Hoedt §
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Katherine Williams ◊
In honor of
The Seymour Family
Barbara Wilson •

**Thank You to our Donors**
($5,000-$9,999 cont.)
Carl Kaufman §
Galina & Alec Miloslavsky §
Joan & Robert McGrath §
Paula Morgan §
Meg Rosegay & Steve Piatek •
Cindy Schlaefer •
Daniel Straus & Darlene DeMason §
Francesca & Greg Vogel §

Individual Valued Donors
These donors empower our participants every day.

$2,500 - $4,999
Pamela Buttery §
Audrey Fucilla Carlson
Tamela & Pat Cavaney

Hardy & Ernest Chan
Denise Garone & Stuart Kogod
Kim David Greenwood §
Barbara Johnson §
Cole Kinney §
Lenore Heffernan
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Galina & Alec Miloslavsky §
Paula Morgan §
Andrea Reid ◊
In honor of Pamela Buttery & Friends Like Me
Jo Ann & Ralph Roberts
Shauna Marie Rose §
In honor of Gloria Louie
Jennifer & William Schwartz
Sheila Otvos Sohr §
Christina Stephen §
Shannon Trevino §
Simon Voong

$1,000 - $2,499
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Guy & Virginia Wanger
Stacey Wexler
William Wong ◊

In honor of Mong-May Wong
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Aaron & Jeanine Cohen §
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Ann Marie Heffernan & Scott Gardner
Karyn Huebner

In honor of Mong-May Wong
Clay & Leslie Young

Stacey Wexler
William Wong ◊

In honor of Connie Der
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Julie Clarke
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David Diamond
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John Fernandez
Belinda Gregory
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In honor of Financial Force Exec Team
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Karen Williams
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Hae Ryong &
Sarah Yoon
Sandra Zimmerman
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Members contribute $2,500 or more to sustain and improve our services.

**Inclusion**
$25,000+
PwC
Sundt Walsh

**Empowerment**
$15,000 - $24,999
Safeway Foundation
Zendesk

**Dignity**
$10,000 - $14,999
AT&T
Morrison & Foerster

**Equality**
$5,000 - $9,999
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Marin Software, LLP
Osterweis Capital Management
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**Community**
$2,500 - $4,999
California Academy of Sciences
Commercial Interior Builders, Inc.
San Francisco Giants

**Corporate Donors**
Our corporate partners invest in our clients’ success, changing lives and building awareness in the business and wider community.

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Autodesk
CalNonprofits Insurance Services
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Eleven Inc.
Echo Technology Solutions
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($1,000 - $2,499, cont.)
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$500 - $999
Dazzle Me Fine Jewelry
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We gratefully acknowledge the support of our foundation and city grantors.

$100,000 - $249,000
Department of Children, Youth & Their Families

Mayor’s Office of Housing & Community Development
Office of Economic & Workforce Development
SF Human Services Agency

$25,000 - $100,000
Atkinson Foundation
Helpers Community
Wells Fargo Foundation

$10,000—$24,999
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Art4Moore Fund—Tides Foundation
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If you believe you made a gift between July 1, 2019 and June 30, 2020 and we have omitted or misspelled your name, please accept our apologies and contact the The Arc San Francisco Development Office at 415.255.7200.
Together we give.

Dec 1, 2020
SAVE THE DATE!

GIVING TUESDAY

BE MERRY & BRIGHT WITH HOLIDAY GIFT CARDS!

CONTACT US

For inquiries, you can reach us at 415.255.7200 or visit www.thearcsf.org.

Your support transforms lives. givearcsf.org

Our mission is to transform the lives of adults with developmental disabilities by advancing lifelong learning, personal achievement and independence.

MAIN CAMPUS: 1500 Howard Street, SF, CA 94103